

# Our mission is to furnish high quality communications at competitive prices which will ensure long-term viability.

# **Dickey Rural Networks**

Founded in 1950, Dickey Rural Telephone was created to bring telephone service to rural southeastern North Dakota. Now, as Dickey Rural Networks, it offers state-of-the-art telecommunications, high speed Internet, and television services through two companies - Dickey Rural Telephone Cooperative (parent company) and Dickey Rural Services. These two companies are marketed as Dickey Rural Networks (DRN).

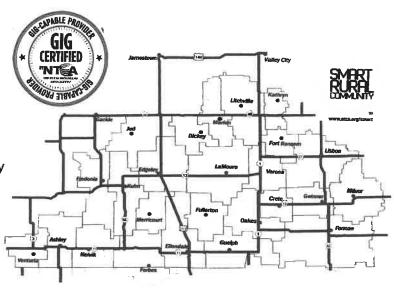
Today, DRN is working to add to the quality of life for our residential and business customers by offering advanced technologies and local customer service.

## 100% Fiber Network

DRN provides high-speed, high-quality and high definition services on a 100% fiber-optic network. As technology capabilities improve allowing for Internet users to connect more quickly, DRN will make upgrades and improvements to its fiber optic infrastructure.

Since completing the fiber-to-the-home project in 2012, DRN has committed to completing improvements. Currently, upgrades are being completed to replace original fiber optics with new, more robust fiber cable consisting of 96 optical fibers. We are also working to reinforce the network to make it more reliable.

Over the last three years, \$17,410,414.00 has been invested in the network's infrastructure.



DRN is proud to be providing fiber-to-the-home in 100% of our service area.

# **Recruiting and Retention**

DRN employs over 53 local residents providing competitive pay and comprehensive benefit packages. We have been able to recruit top candidates from State Higher Education Institutions. Several DRN employees are pursuing advanced degrees to expand their knowledge in their current positions.

# **Dedicated to Area Youth**

DRN is committed to the giving back to the communities that we serve. Through DRN's scholarship program, we award up to two \$500 scholarships to students in each high school within our service territory along with a scholarship to a local career and technology center and local college. In addition to our scholarship, we participate in the National Telecommunications Cooperative Association's Foundation for Rural Service scholarship program.



# Company Profile

#### **Customer Counts**

Access Lines 9,357 Internet 6,902 Cable TV 4,293

#### **Access Line Data**

Year end subscriber access line 9,357 Route miles - fiber 4,280 Subscriber access line per route mile 2.19 Square miles served 5,644 Subscriber access line per square mile 1.6 Operating revenue per sub access line \$2,499,07 Debt per subscriber access line \$3.04

#### **Plant Statistics**

Telecommunications plant in service \$81,472 Investment per access \$8,707 Investment per dollar of revenue \$3.49

# For more information please contact: **Robert K. Johnson CEO/General Manager Dickey Rural Networks**

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#### **DRN Services**

**High-Speed Internet** Local Phone Service **Digital Television** Computer & Mobile Device Repair Computer Sales & Specials **Hosted IP Phones Systems** Managed Wi-Fi Over-the-Top Video, Skitter TV Personal Home Safety Systems **Security Systems DVR System** Video Surveillance Systems WebGuardian Anti-Virus

# **Managed IT Services**

**Bandwidth Management** Hardware Purchasing Installation and Maintenance of Switching Networks **Network Configuration Network Performance Network Security** Managed Firewalls Server Management Software Licensing **Technical Assistance Support VPN Connections** 





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